



# 100% PERFORMANCE GUARANTEE

As you consider the right heating and air conditioning system for your customer's home, remember Trane's 100% Performance Guarantee, available only through our Trane Comfort Specialist™ dealers.

## **Trane products are designed, tested and built to last.**

As an independent Trane Comfort Specialist™ dealer, you have demonstrated a proven record of customer satisfaction, have the knowledge to recommend the right system for your customer's home, and the experience and factory training to install and maintain the system for the life of the product.

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As Trane wants to support you in your effort to satisfy every homeowner, we offer our independent Trane Comfort Specialist™ dealers a 100% Customer Satisfaction Guarantee. As a Trane Comfort Specialist™, you will have the authority to replace outdoor split/package units and furnaces when faced with major system leaks, compressor or heat exchanger failures within the first 60 days after installation. In addition, if the new system you install doesn't perform to the factory specifications for the homeowner's application and ambient conditions during the first year, you have the authority to repurchase the equipment from the homeowner and Trane will refund to you the price you paid for it. It's just one more way you can give your customers the kind of peace of mind and service you're known for.

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## **One more reason to choose Trane.**

Trane already offers the best in home comfort with high quality systems and support from highly trained Comfort Specialist dealers. The Trane 100% Customer Satisfaction is something you can promote to ensure your homeowners they have chosen the best equipment for their home and the best dealer to install it.

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